



Highlights: Florists

Whether you want a dozen red roses to say, “I love you,” or stunning wedding centerpieces, you’ll want to find beautiful flowers at an affordable price. The new issue of **Delaware Valley Consumers’ Checkbook**, available at www.checkbook.org, rates local florists for price and quality and provides cost-saving alternatives and tips for buying flowers. Highlights from the article include:

- If you’re buying flowers for a wedding or other major occasion, or want them delivered, you’ll probably need to use a florist shop. But for flowers you’ll be picking up, Checkbook’s shoppers found that prices at supermarkets and warehouse clubs were, on average, 60 percent lower than those at florists. Prices at street vendors were lower than that: 70 percent lower than florists’.
- Among florist shops, Checkbook found big price differences. For one dozen long-stem red roses, prices ranged from \$25 to \$70, and for stargazer lilies, prices ranged from \$2.50 to \$10 a stem.
- Checkbook’s surveys of consumers uncovered big differences in service among shops. For example, for the quality of advice provided, some shops were rated “superior” by fewer than 65 percent of their surveyed customers, while others got such favorable scores from 95 percent or more.
- **If you need flowers sent out of the area:**
 - Deal directly with a Delaware Valley-area florist you trust. That florist will contact a florist in the destination location to create and deliver an arrangement. Alternatively, find a well-regarded shop located where the recipient lives and call it to coordinate.
 - Be aware that many companies pose as local florists but are really order-taking services that often deliver big headaches.
 - When ordering flowers for delivery, pay by credit card. If you are unhappy with the service or the flowers, you can contest the charge with your credit card company.
- **Tips for choosing flowers:**
 - Avoid flowers that are wilted or bruised, have blemishes, or are losing petals.
 - Buds should be fairly tight, color should be vivid, and the base of the stem should be firm and neatly cut, free of dirt and slime.
 - If you’re buying from a street vendor, buy early in the day to increase the likelihood that the flowers haven’t been sitting in the sun too long. Also be sure water in the buckets is clear.
 - If you’re ordering by phone, clearly describe what you want—the size and shape, colors you want included, and an explanation of how you plan to use the arrangement.
 - When shopping for a large occasion, visit the shop. Ask for work examples and references.
- **Tips for keeping costs down:**
 - Flower prices are a product of supply and demand. You’ll pay extra to buy popular flowers at holiday times, so consider something less popular.
 - Buy stems and use a vase from home.
 - If possible, pick up flowers yourself, rather than having them delivered.

The media may cite selected examples of top-rated florists, as shown in Delaware Valley Consumers’ Checkbook, and Checkbook’s editors are available for interviews. Please contact Jamie Lettis at 202-454-3006 or jlettis@checkbook.org to schedule.

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